



LEGISLATIVE MEETINGS

SCRIPT

Introduction

Thank you so much **REP./SEN. [LEGISLATORS NAME]** for meeting with us. I'd like to talk to you today about the impact COVID-19 has had on nonprofits.

Introduce yourself and share briefly:

- **Your organization's mission and impact**
- **How your work has been affected by COVID**

Recovery from the crises of 2020 will take economic, social, mental and physical health, developmental, and cultural rebuilding. Nonprofits are at the heart of our communities and will be a key part of the solution. With this in mind, nonprofits must be included in recovery planning and the critical services they provide need continued investment.

Key Asks

Nonprofits employ 10% of Washington's workforce, and we depend on earned income for half of our revenue. For this reason, **nonprofits should be included in small business relief programs.**

Our "frontline" nonprofit service providers need emergency funding, access to PPE, hazard pay, and mental health supports.

Nonprofit leaders need to be at decision-making tables. Nonprofits understand their communities better than any other sector, and their input can be vital this year and well into the future of recovery.

When working on our budget this year, **please protect critical community services provided by nonprofits and avoid damaging across the board cuts** that will undermine our ability to serve our community.

Washington Nonprofit Corporation Act

We also have a request that doesn't involve the budget and will strengthen the nonprofit sector. Please support the Washington Nonprofit Corporation Act, a bill that modernizes the statutes that govern nonprofits. This bill will bring us in line with best practices from across the country.

Outro

Thank you so much, **REP./SEN. [LEGISLATORS NAME]** for your support of nonprofits during this difficult year. Our communities, our district, and our state have been relying on nonprofits during the COVID crisis. The demands we have seen will still be present throughout our recovery as well.

You support of nonprofits will help to make sure our communities are strong, and our families are supported.

Thank you again and I'd love to hear your questions.